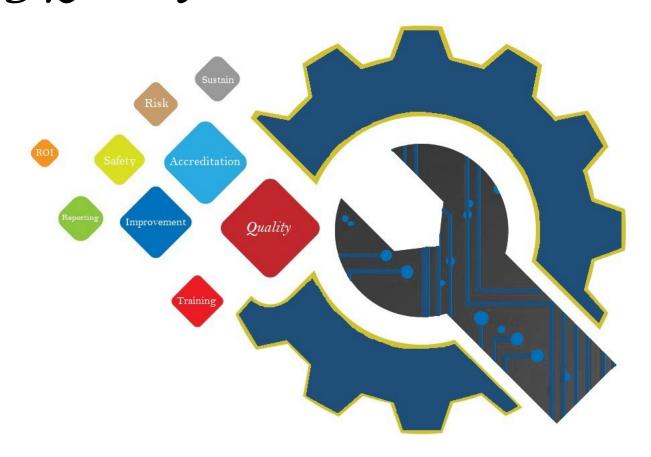
From Data to Action:

Leveraging Quality Metrics for Better Patient Care



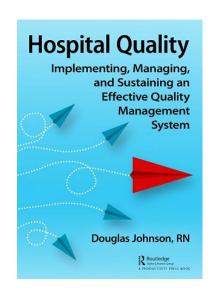


Learning Objectives

- ✓ Understand the Role of Measurement in Healthcare Quality Recognize how data-driven metrics support patient care improvements and quality oversight.
- ✓ **Apply the DIKW Framework** Learn how to interpret and utilize data effectively, moving from raw information to actionable knowledge.
- ✓ **Identify Key Quality Metrics** Discover which measurements are most relevant, timely, and impactful for continuous improvement.
- ✓ **Utilize Analytics Techniques** Explore methods for monitoring, managing, and enhancing healthcare quality through data analysis.
- ✓ Implement Meaningful Quality Improvement Strategies Gain practical insights on selecting the right measures at the right time for the right stakeholders.



Quality Management Program







Quality Measurement and Analytics

Joint Commission:

LD.03.02.01 EP 4: For hospitals that use Joint Commission accreditation for deemed status purposes: The quality assessment and performance improvement program incorporates **quality indicator data**, including patient care data and other relevant data such as that submitted to or received from Medicare quality reporting and **quality performance programs** (for example, data related to hospital readmissions and hospital-acquired conditions).

LD.03.03.01: Leaders use hospital wide planning to establish structures and processes that **focus on safety and quality.**

EP 2 Planning is hospital wide, systematic, and involves designated individuals and information sources.

DNV:

QM1 SR1: The organization shall develop, implement, and maintain an ongoing system for managing quality and patient safety.

QM4 SR1: A **management representative shall be identified** by senior leadership and shall have the responsibility and authority, in conjunction with senior leadership, for ensuring that the requirements of the QMS are determined, implemented and maintained.



Quality Measurement and Analytics

Accreditation Key Words related to Measurement and Analytics:

Techniques to Analyze and Display Data (Pl.02.01.01)

Analyzes Data Collected (PI.02.01.01)

Uses the Results of Data Analysis (PI.02.01.01)

Planning...Information Sources (LD.03.03.01)

Collects Data to Monitor its Performance (PI.01.01.01)

Evaluate Culture of Safety and Quality (LD.03.01.01)

Provides Incidence Data (PI.02.01.01)

Data and Information Used Throughout the Hospital (LD.03.02.01)

Evaluate the Effectiveness (LD.03.05.01)

Reviews and Analyzes (PI.02.01.01)

Hospital Analyzes and Uses Information (LD.03.09.01)

Analyzes and Compares Internal Data Over Time (PI.02.01.01)

Quality Indicator Data (LD.03.02.01)

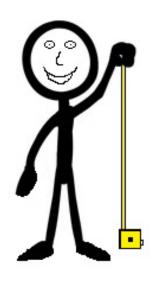
Identify the Frequency of Data Collection (PI.01.01.01)

Hospital Collects Data... (PI.01.01.01)



Patterns, Trends, or Variations in its Performance (PI.02.01.01)

Quality Role in Measurement and Analytics



"If you can not measure it, you cannot improve it."

~William Thomson~

"Measurement is the first step that leads to control and eventually improvement. If you can't measure something, you can't understand it. If you can't understand it, you can't control it. If you can't control it, you can't improve it"





Sharp drop in patient safety, infection control amid pandemic: 3 new findings

Gabrielle Masson - Monday, February 14th, 2022 Print | Email









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Since the COVID-19 pandemic began, metrics tracking healthcare-associated infections and other complications of care indicate significant deterioration of multiple patient safety measures, according to an analysis published Feb. 12 by *The New* England Journal of Medicine.

Central line-associated bloodstream infections: 60 percent increase

Methicillin-resistant Staphylococcus aureus: 44 percent increase

Catheter-associated urinary tract infections: 43 percent increase



Reminder for Quality Role in Measurement and Analytics

Your role in quality is to turn & utilize data to move your organization up the Data-Information-Knowledge-Wisdom (DIKW) pyramid making it transparent to the entire organization.



Raw symbols, has no significance beyond its existence, it does not have meaning of itself



Quality Measurement

Exercise:

Your organization is striving to achieve 5-Star CMS status. When you look at the measures that contribute to 5-Star, you identify your mortality measure for AMI is greater than expected:

Measure	Benchmark	50%tile	75%tile	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Total/YTD
Acute Myocardial Infarction (AMI) Mortality	5.0%	4.0%	2.7%	9.00%	9.00%	9.00%	15.30%	11.00%	10.60%	8.20%	9.80%	10.20%	10.29%	11.50%	12.80%	9.2%

You run a report of all AMI Mortalities from your data system – see data handout.

What do you do with this data?





Quality Measurement

Engage clinicians and stakeholders

- What do they see as contributing reasons for the increased rate?
- What areas would they investigate to find root cause?

Obtain electronic information where available

Based on the information available, what analysis can you perform?

Once background information is obtained, initiate a PDSA event



What did we discover from the data set in our exercise?

ID MR	RN Ag	e Sex	Enc Start	Enc End	Proc Completed	Date of death	Present to LMC/HH ED	POV/EMS	OOH arrest	Intra-Op mortality	Transfer?	Transferring facility	Transfer hospital procedure
1 1000	001 8	3 Male	1/12/2018	1/14/2018	PCI	1/14/2018	Yes	EMS	No	No	No	x	x
2 1000	002 8	3 Female	1/24/2018	1/27/2018	CABG x3	1/27/2018	No	EMS	No	No	Yes	St. Vincent	coronary angiograph
3 1000	003 5	6 Male	1/15/2018	1/20/2018	LHC	1/19/2018	Yes	EMS	Yes	No	No	x	x

Example questions that could be answered by the data:

- What ages consist of the most mortalities for AMI?
- Are there differences in mortality based on gender?
- Do some months have greater mortality than others? Days of the week?
- Is there a correlation between the procedure(s) performed and mortality?
- Does the arrival method have any significance?
- Do transfers to the facility from another facility have any significance?
- Do the notes outline any information that should be grouped together?



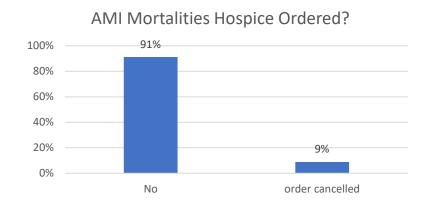
Data found in electronic systems <u>does not</u> provide all the information for finding the Root Cause or opportunities for improvement.

What data does do, if analyzed correctly, is eliminate subjective inferences about the causes.

- For Example:
 - "It is because of delays in transfers to our facilities from other hospitals so there is nothing we can do about it."
 - "Most are train wrecks, and they arrest outside of our facility."
 - "If patients would call EMS instead of driving themselves in, we would have better success."
 - "Our patients are the sickest of the sick so we can't be compared to other facility AMI rates."

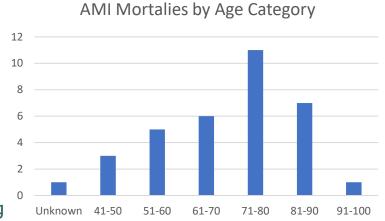
Answering some of these questions before a PDSA can significantly increase your chances of moving towards real solutions.

Examples of questions that can be answered through our dataset:



"These patients should have been classified as hospice so they would not impact our inpatient mortality rate."

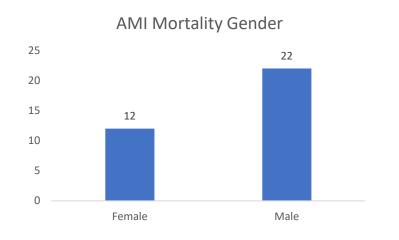
Data may support this statement



"What ages are these mortalities?"

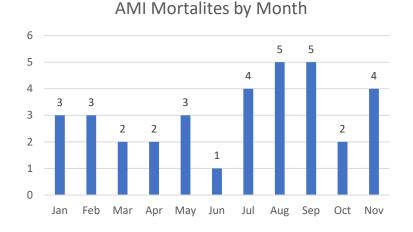


Examples of questions that can be answered through our dataset:



"Is our mortality rate impacted more by women or men? Women tend to have more obscure symptoms for AMI"

65% are Men

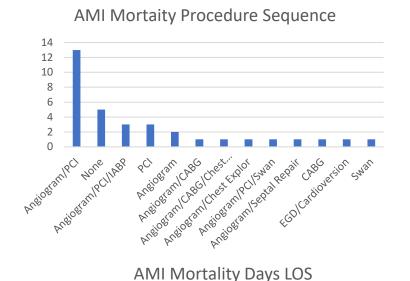


"What time frame did these occur? Were they worse in May when we had part of the Cath lab down for remodel"

There is not a significant increase in May



Examples of questions that can be answered through our dataset:



"What procedures were most related to those that had a mortality?"

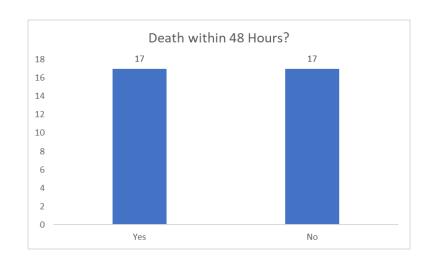
Highest procedure is PCI which you would expect for AMI

"Most come in very sick and there is little we can do about it - What was their inpatient LOS before expiring?"

35% occur in the first day, however 65% do not



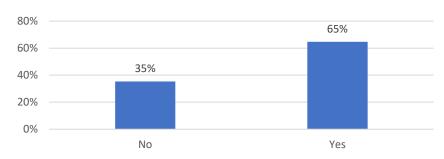
Examples of questions that can be answered through our dataset:



"Most come in very sick and there is little we can do about it"

Half died within 48 hours



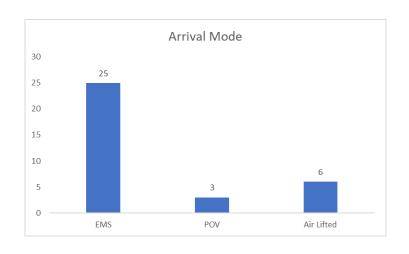


"They are all probably DNR"

Many are, but 35% are not

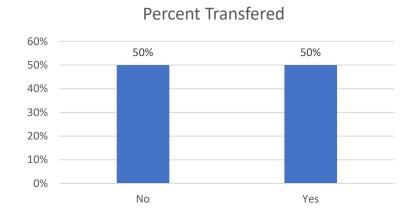


Examples of questions that can be answered through our dataset:



"If patients would call EMS instead of driving themselves in, we would have better success."

Only 3 patients came by POV

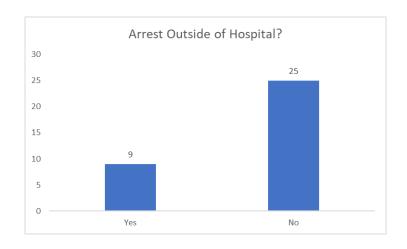


"It is because of delays in transfers to our facilities from other hospitals so there is nothing we can do about it."

Only half were transfers



Examples of questions that can be answered through our dataset:



"Most are train wrecks, and they arrest outside of our facility."

Only 26% arrested outside of the hospital

Discuss methods to respond to this statement

"It's just coding – these patients should not have been classified as AMI."



Quality Measurement – Summary

Always engage clinicians and stakeholders preferable before doing your analysis to discover the analysis focus and anticipate the assumptions they have.

Utilize all available data sources:

- Electronic medical record
- Data registries
- Risk management systems and quality management systems

Methods for utilizing your analysis will be discussed in the Plan-Do-Study-Act (PDSA) training course.



Outcome vs In Process Measures



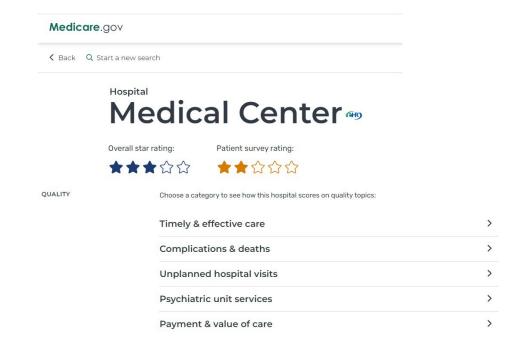
Outcome Metrics

These are the high-level clinical or financial outcomes that concern healthcare organizations. They are the quality and cost targets you are targeting for improvement. These measures are often reported to government and commercial payers.

Examples:

- Mortality Rates
- Readmission Rates
- Hospital Acquired Conditions
- Surgical Site Infections
- Patient Safety Indicators
- Length of Stay







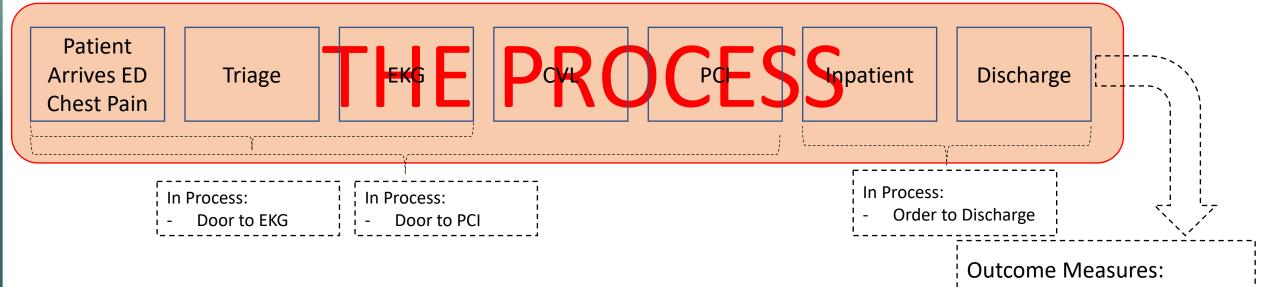
In Process Metrics

These measures are the specific steps in a process that lead — either positively or negatively — to a particular outcome metric.

In Process measures are predictive – that is they help to predict what the outcome will be.



Outcome vs. In Process Metrics



What provides the results of the outcomes?

If you want to change your outcome, what do you apply the change to?

- Length of Stay
- Mortality
- Readmission
- Patient Safety Indicators
- Complications



Outcome vs. In Process Metrics

Every system is perfectly designed to get the results it gets."

~ Paul Batalden ~

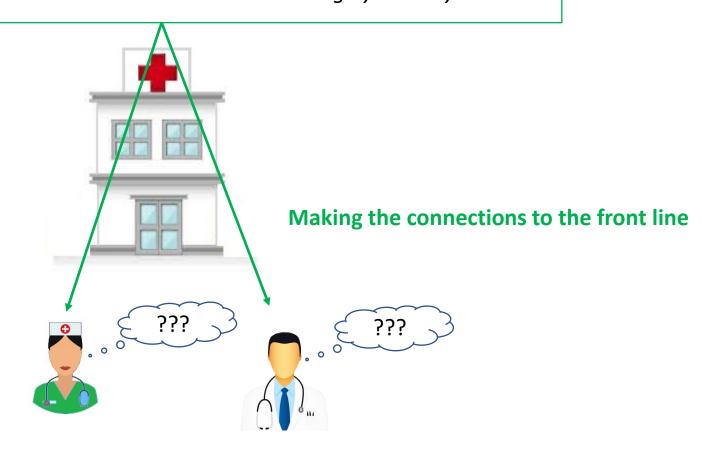


Cascade Measures



Cascade Measures

Strategy example:
Our organization strives to achieve a CMS 5-Star rating by January 2024





Cascade Measures

Strategy example:

Our organization strives to achieve a CMS 5-Star rating by January 2027

- What measures define the 5-Star Criteria?
- How are we currently performing in those measures?
- What would our measures need to be to achieve 5-Star?



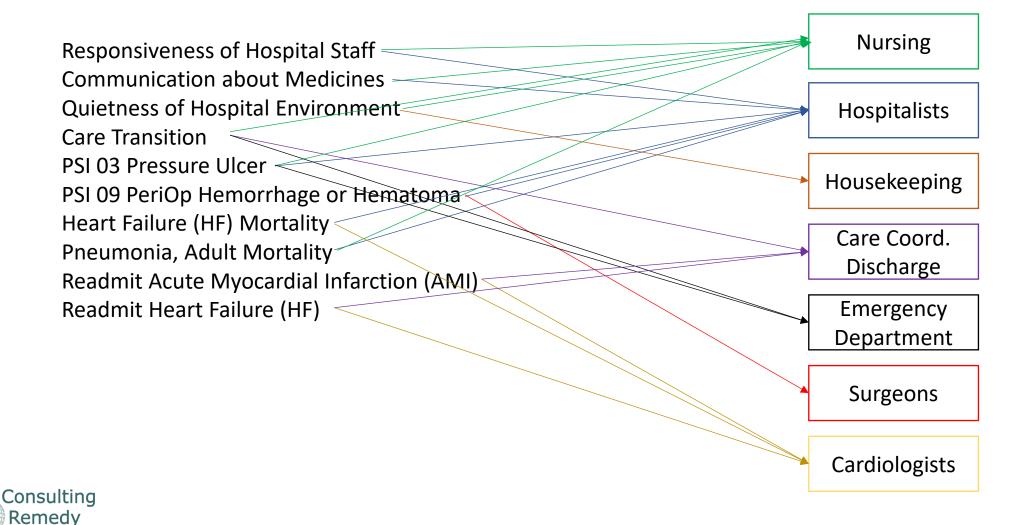
Cascade Measures – Understand the Gaps

Measure		Goal	Benchmark	Current
Person and Community Engagement Domain (HCAHPS)				
Communication with Nurses		80.00%	87.36%	74.0%
Communication with Doctors		80.00%	88.10%	76.2%
Responsiveness of Hospital Staff		70.00%	81.00%	61.4%
Communication about Medicines		60.00%	74.75%	57.6%
Cleanliness of Hospital Environment		80.00%	79.58%	71.6%
Quietness of Hospital Environment		70.00%	79.58%	51.9%
Discharge Information		80.00%	92.17%	82.3%
Care Transition		70.00%	63.32%	47.2%
Overall Rating of Hospital		80.00%	85.67%	70.0%
Safety Domain		Goal	Benchmark	Current
HAC CAUTI		0.554	0.000	0.000
HAC CLABSI		0.468	0.000	0.000
HAC C-DIFF		0.526	0.067	0.433
HAC MRSA		0.569	0.000	0.000
SSI Abdominal Hysterectomy		0.379	0.000	0.000
SSI Colon		0.590	0.000	0.000
CMS Patient Safety Indicator (PSI) 90	Nat Avg	50%tile	75%tile	Current
PSI 03 Pressure Ulcer	0.603	0.470	0.200	1.2
PSI 06 latrogenic Pneumothorax	0.253	0.140	0.000	0.0
PSI 08 In-Hospital Fall with Hip Fracture	0.108	0.000	0.000	0.0
PSI 09 PeriOp Hemorrhage or Hematoma	1.613	1.860	0.930	2.5
PSI 10 PO Acute Kidney Injury Requiring Dialysis	1.355	0.450	0.000	0.0
PSI 11 PO Respiratory Failure	6.135	2.970	1.550	0.0
PSI 12 PeriOp PE or DVT	3.759	2.700	1.850	1.1
PSI 13 PO Sepsis	4.785	3.290	1.400	1.2
PSI 14 PO Wound Dehiscence	0.913	0.000	0.000	0.0
PSI 15 Unrecognized Abdominopelvic Accidental Punct/Lac	1.261	0.850	0.000	0.0
Mortality	Benchmark	50%tile	75%tile	Current
Acute Myocardial Infarction (AMI) Mortality	12.0%	4.096	2.7%	1.39%
Chronic Obstructive Pulmonary Disease (COPD) Mortality	8.6%	2.1%	1.2%	0.00%
Heart Failure (HF) Mortality	10.9%	2.2%	1.5%	4.41%
Pneumonia, Adult Mortality	15.0%	4.096	2.9%	4.65%
Coronary Artery Bypass Graft (CABG) Mortality (Graft Only)		3.7%	0.0%	0.00%
Stroke Mortality, Ischemic		2.6%	1.3%	0.00%
Hospital Readmissions	Nat Avg	50%tile	75%tile	Current
Acute Myocardial Infarction (AMI)	15.7%	8.5%	6.5%	10.94%
Chronic Obstructive Pulmonary Disease (COPD)	19.6%	15.6%	12.7%	10.00%
Heart Failure (HF)	21.7%	16.7%	14.2%	23.33%
Pneumonia, Adult	16.6%	12.1%	10.2%	9.21%
Coronary Artery Bypass Graft (CABG)	12.6%	8.2%	6.2%	5.00%
Total Hip/Knee (THA/TKA)	3.9%	2.3%	1.6%	1.64%
Stroke		7.2%	4.2%	0.00%
Hospital Wide Readmission (HWR)		10.5%	9.1%	10.66%

Responsiveness of Hospital Staff
Communication about Medicines
Quietness of Hospital Environment
Care Transition
PSI 03 Pressure Ulcer
PSI 09 PeriOp Hemorrhage or Hematoma
Heart Failure (HF) Mortality
Pneumonia, Adult Mortality
Readmit Acute Myocardial Infarction (AMI)
Readmit Heart Failure (HF)



Cascade Measures – Identify Appropriate Caregivers

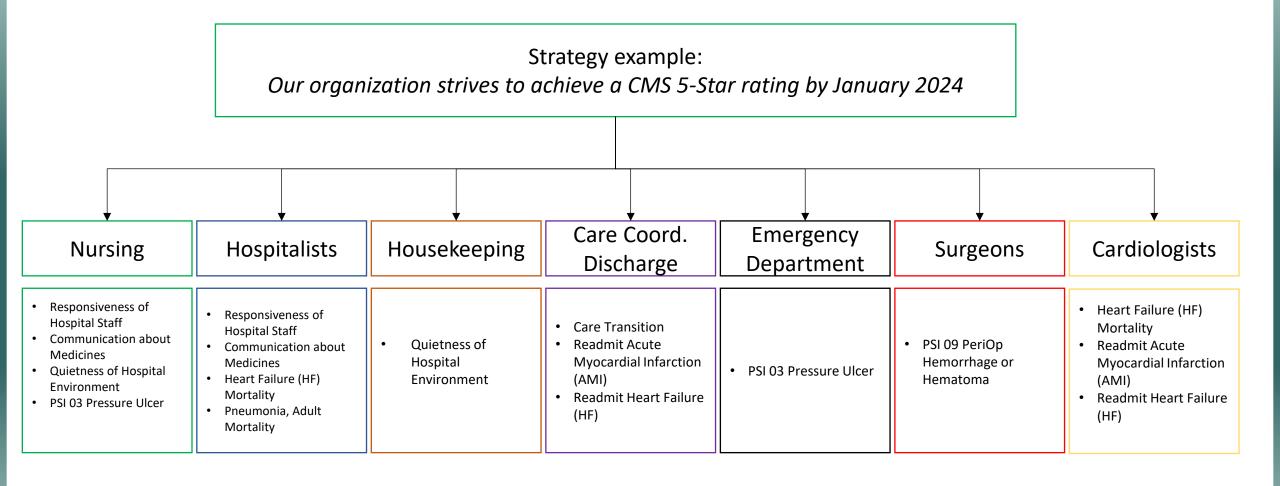


Cascade Measures – Engage Appropriate Caregivers

- Share the organizational strategy group discussions best, 1:1 interviews acceptable
- Share the data
- Open discussion
 - What are the things that we do that contribute to these results?
 - Is there evidenced based practice around procedures leading to these outcomes that we can investigate?
 - What things can we try to work toward an improvement?

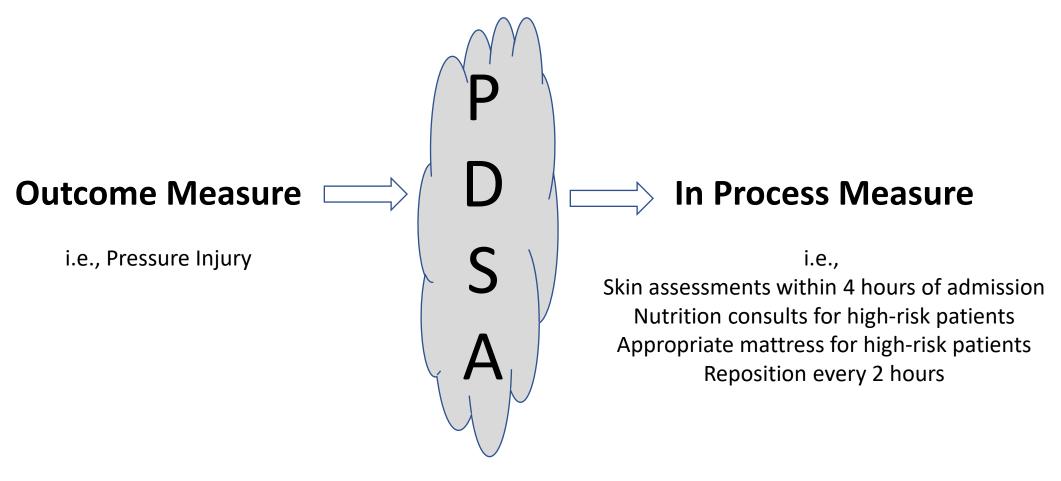


Cascade Measures – Create the Measurement System





Cascade Measures – Moving from Outcome to In Process Measurement





Tools for Managing Measurement – The Quality Oversight

Scorecard

2025 Quality Oversight Scorecard								
XYZ Hospital	YOUR COMPANY							
Year:	2024							
Executive Quality Oversight:	Jane Doe							
Quality Director:	John Smith							
Version:	2.6							
	in patient identifiable information (PHI). le information in notes or comments.							
Desc	ription							
performance for each department a specifically tailored to monitor the metr area while addressing specific DNV crit	to continuously evaluate the metrics and nd program for XYZ. Each scorecard is rics related to patient care in that specific teria. These measures are reviewed and ality and Patient Safety Council.							
Depar	tments:							
Strategic Scorecard	Medical Staff							
<u>Anesthesia</u>	Medical Unit							
<u>Behavioral Health</u>	Medical 4T							
<u>Biomed</u>	Neuro/Ortho							
<u>Cancer Center</u>	Oncology							
Heart Center/Cardiac Unit	Operating Department/Periop							
<u>Hospitalists</u>	Operating Dept Pre/Post OR							
<u>Cardiovascular Lab</u>	<u>Pathology</u>							
<u>Childrens</u>	<u>Pharmacy</u>							
Coronary Care Unit	Plant Operations/Facilities							
Diagnostic Imaging	Readmissions							
<u>Dietary Services</u>	Rehab							
Emergency Department	Rehab, Inpatient Unit							
Environmental Services	Respiratory Therapy							
<u>HIM</u>	Risk							
<u>Hospice</u>	Safety/Security							
<u>ICU</u>	Supply Chain							
<u>IMC</u>	Surgical Unit							
Infection Control	Utilization Review/Discharge							
Information Technology	Women's							
<u>Lab</u>								
	her:							
Scorecard Status	<u>Hospital 1 Quality Committee</u>							
DNV Cross-Reference	Hospital 2 Quality Committee							
<u>Update Schedule</u>	Hospital 3 Quality Committee							
Board Quality & Safety	Version Control							



Strategic Dashboard

Pillar	Organizational Vision	Breakthrough Objectives (3-5 year)	Annual Objectives	Activities/Measures Owner(s)	Service Lines/Groups Impacting Objective
Service	e Provider of Choice 90%tile HCAPS		CNO		
Service	Provider of Choice	Customer Engagement Target 3% increase annually Net Promoter Score = 3% increase annually	Improved Customer Satisfaction (YOY)/ Standardized SLT Rounding	CNO	
Service	Best Place to Be Cared For	Employee Engagement of: 80% by year 5 with incremental increases yearly Employee Satisfaction of: 80% by year 5 with incremental increases yearly	with incremental increases yearly Standard work for: Employee Engagement, Recognition, mployee Satisfaction of: 80% by year 5 Celebrating Successes, Thinking Systemically.		Admitting, Case Management, Dietary, Lab, Transport, EVS, Nursing, Physicians, Pharmacy
Service	Improved patient engagement/satifaction Best Place to Be Cared For by 5% annually HCAHPS/ NPS Score: 2% Improvement, every 6 months Standard work for: Bedside shift report, service recovery, service excellence, physician rounding.		смо		
Pillar	Organizational Vision	Breakthrough Objectives (3-5 year)	Annual Objectives	Activities/Measures Owner(s)	Service Lines/Groups Impacting Objective
Financial	Ensure The Long Term Financial Health of the Institution	Achieve 15% or better margins		CEO	
Financial	Ensure The Long Term Financial Health of the Institution	rm Financial Health Manage to MONTHLY/ANNUAL budget, not 1. Average LOS <=4.5 2. Adjusted EBITDAR = X		CFO	
Financial	Efficiency/ Process Improvement	Manage to MONTHLY/ANNUAL budget, not to exceed +/- 3% variance	Optimization of Labor and Supply Chain Directors/Managers to identify and implement at least 1 cost savings/ optimization initiative each quarter	CFO	Entire Organization (all service lines and contractors)
Financial	Hardwired Efficiencies in Labor and Efficiency/ Process Improvement Decrease OT by 5% each year. Chain Savings of 5% each year. Standard work for: Census Management Kanban Systems LOS Management		СГО		



Strategic Dashboard

Pillar	Organizational Vision	Breakthrough Objectives (3-5 year)	Annual Objectives	Activities/Measures Owner(s)	Service Lines/Groups Impacting Objective
Growth	Greater Access and Efficiency	Journey to 700 Surgeries per Month		CEO	
Growth	owth 2% Growth YoY Implementation of new service		Implementation of new service, service line or specialty	coo	Marketing, Healthplan, Physicians, LMG Providers, EMS,
Growth	Improve capacity by maintaining % load leveling for CMI		COO	Anesthesiology Group, Surgical Services	
Growth		Improved patient throughput by 5%		coo	
Pillar	Organizational Vision Breakthrough Objectives (3-5 year) Annual Objectives		Annual Objectives	Activities/Measures Owner(s)	Service Lines/Groups Impacting Objective
Quality	Nationally Ranked Healthcare Provider in Quality and Safety	Achieve 5-Star rating		CEO	
Quality	Nationally Ranked Healthcare Provider in Quality and Safety Achieve 5-Star rating 2. Thrombectomy Accreditation 3. Hospital Acquired Conditions		cqo		
Quality	5-Star Rating (CMS)	Improved scorecard data, 5% annually in top 5 selected for each year	Operational Excellence Program Deployment with Standard Work for consistent display of Principle Based Behaviors and Systemic Thinking	cqo	Nursing, Physicians, Pharmacy, Transport, EVS,
Quality	Hardwired Patient Safety Focus - Maintain Prevention of Pressure Ulcers, Patient Falls and Pus by 5% annually Culture of Safety, PDCA		Prevention of Pressure Ulcers, Patient Falls	cqo	



Any hospital acquired pressure injury

Quality incidents related to department classified as Serious

Bedside bar code scanning rate

Safety Events (SSE1-SSE5)

Quality Scorecard:	ICU														
			_												
Department Description:	ICU	Hospital 1													
	Executive Owner:	TK													
	Department Owner:	RK													
	Manager:	KR													
Date Updated:	7/22/2025														
		Hospi	tal 1												
Measure	Description	DNV Criteria	Target	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25 Dec-25	Total/CYTD
Customer Experience															
	During this hospital stay, how often did doctors explain things														
HCAHPS - Doctor Explain	in a way you could understand? Would you say:	QM7 SR4k	63.0%	57.10%	44.40%	71.40%	80.00%	88.90%							75.00%
	Never/Sometimes/Usually/Always														
HCAHPS - Overall Safety	Overall, would you rate the level of safety you felt while in the	QM7 SR4k	52.2%	E0 00%	EE 60%	E0 00%	60.00%	62 E0%							83.30%
ncanps - Overall Safety	hosptial as: Excellent/Very Good/Good/Fair/Poor	QIVI7 3N4K	32.270	50.00%	33.00%	30.00%	60.00%	02.30%							83.30%
Infection Prevention															
CAUTI	Catheter associated urinary tract infection rate	QM7 SR4h(1)		0	1	0	0	0	1	0					2
CLABSI	Central line associated blood stream infection	QM7 SR4h(1)	0	1	0	0	0	0	0	V 0					1
C-Diff	Clostridioides difficile hospital aquired	QM7 SR4h(1)		0	0	0	0	0	0	0					0
MRSA	Hospital aquired MRSA	QM7 SR4h(1)		0	0	0	0	0 /	0	0					0
Hand Hygiene	Hand Hygiene Compliance Rate	QM7 SR4p	90%	96.7%	90.2%	88.3%	95.0%	95.0%	92.5%						557.7%
Patient Safety															
Falls	Number of Patient Falls with or without injury	QM7 SR4a		1	1	0	0	1							3
PSI03 Pressure Injury	Hospital acquired stage 3, 4, Unstageable PI	QM7 SR4a	0	1	0	0	0	0	0						1

QM7 SR4a

QM7 SR2

QM7 SR4n

Selecting a department, allows you to add the measures for each month under each quarter

98.5% 98.9%

98.3%

0

98.5%

98.4% 98.2%

0

0



Pressure Injury

Bar Code Scanning

Quality Incidents

Quality Scorecard:	Hospitalist		
Department Description:	Hospitalist	Hospital 1	Hospital 2
	Executive Owner:	EL	PS
	Department Owner:	MB	NC
Date Updated:	7/22/2025		

Using any number from 0-10, where "0" is the "Worst Hospital Possible," what number would you set to retail Possible, "what would you was to active this hospital allows the hospital al			Hos	spital 1												
Using any number from -01, where "0" is the "Worst Hospital Oscilla" and "0" is the "Worst Hospital Oscilla" and "0" is the "Peet Hospital Possible," what number would you use to rate this hospital during your stay-0 2-0.0	Measure	Description	DNV Criteria	Target	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25 Aug-	25 Sep-25	Oct-25 N	Nov-25	Dec-25	Total/CYTD
Proposition	Customer Experience Hospitalist Specific	ic														
Section Sect		Using any number from 0-10, where "0" is the "Worst														
Out Communication Composite of all dector) provider -specific communication Composite of all dector) Composite of all dector) Composite of all dectors resplain Composite of all dectors in term Composite of all dectors Composi		Hospital Possible" and "10" is the "Best Hospital Possible,"		58 12%	52 70%	63.00%	50.90%	60.00%	64.00%							57.62%
Composite of all doctor/provider-apecific communication OM7 584; Value		what number would you use to rate this hospital during		36.12/0	33.70%	03.00%	30.50%	00.00%	04.00%							37.0270
Month Mont	Overall Rating of Hospital	your stay? 0-10	QM7 SR4k													
Mode Communication Percent Questions below. During this hospital stay, how often did doctors treat you with courtesy/respect Always/JubushlySametimes/Never OM7 5R4k 82,60% 79,30% 84,30% 80,90% 81,10% 87,80% 82,1		Composite of all doctor/provider-specific communication		74 63%	71 68%	74 54%	72 12%	73 80%	81 <i>4</i> 1%							74 13%
with courtesy and respect Always/Lisually/Sometimes/Never OM7 544k	MD Communication Percent	questions below.	QM7 SR4k	74.0370	71.0670	74.5470	/2.12/0	73.6570	81.4170							74.1370
Decrease with courtesy/respect Always/Lusally/Sometimes/Never OMY SNAk Decrease are fully to your could understand Would you say: OMY SNAk Decrease are fully to your could understand Would you say: OMY SNAk Decrease are fully to your could understand Would you say: OMY SNAk Decrease are fully to your could understand Would you say: OMY SNAk Decrease are fully to your could understand Would you say: OMY SNAk Decrease are fully to you could understand Would you say: OMY SNAk OMY S		During this hospital stay, how often did doctors treat you														
During this hospital stay, how often did doctors listen Carefully to you? Away. Valually/Sometimes/Never OM7 SR4k T2.93% 68.40% T2.90% 70.00% 73.00% 83.80% T2.43%		with courtesy and respect? Would you say:		82.69%	79.30%	84.30%	80.90%	81.10%	87.80%							82.19%
According Control State Control Cont	Doctors treat with courtesy/respect	Always/Usually/Sometimes/Never	QM7 SR4k													
During fish hospital stay, how Orten id doctors explain things in a way you could understand? Would you say:		During this hospital stay, how often did doctors listen		72.02%	69.40%	71 20%	70.00%	72 20%	92 90%							72 /2%
things in a way you could understand? Would you say: OAT SRAL Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work adways match as some patients decline to onewer some questions. Number of Surveys Sample sizes work advantage advantage and surveys some patients decline to onewer some questions. Number of patient falls Num	Doctors listen carefully to you		QM7 SR4k	72.5370	00.4070	/1.20/0	70.0070	73.2070	83.80%							72.4370
Abayary/Susally/Sometimes/Newer QM7 SR4k Number of Surveys Somple sizes won't olways match as some petients decline to answer some questions. QM7 SR4k Number Respond Number of Surveys Somple sizes won't olways match as some petients decline to answer some questions. QM7 SR4k Number of Surveys Somple sizes won't olways match as some petients decline to answer some questions. QM7 SR4k Number of Surveys Somple sizes won't olways match as some petients decline to answer some questions. QM7 SR4k Number of Surveys Somple sizes won't olways match as some petients decline to answer some questions. QM7 SR4k Number of Surveys Somple sizes won't olways match as some petients decline to answer some questions. QM7 SR4k Number of Surveys Some sizes Surveys Some sizes Surveys																
Number of Surveys Surv		things in a way you could understand? Would you say:		68.28%	67.40%	68.20%	65.50%	66.70%	72.60%							67.78%
Sample sizes won't olways match as some patients decline to open services on patients decline to open services on patients decline to open services on the color of the colo	Doctors expl in way you understand	Always/Usually/Sometimes/Never	QM7 SR4k													
ACCAPS Musher Respond		·														
MacColif				Informational	135	110	110	111	73							545
HACC_DIFF	· ·	answer some questions.	QM7 SR4k													
HAC MRSA	Infection Prevention															
Hospital acquired CAUTI Hospital acquired CAUTI infection QM7 SR4h(1) AC CLABS Hospital acquired CLASS infection QM7 SR4h(1) O O O O O O O O O	HAC C-Diff	Hospital Acquired C-Diff Infection	QM7 SR4h(1)		0	1	1	0	1	1	0					4
Hospital acquired CLABSI Hospital acquired CLABSI infection QM7 SR4h(1) QM7 SR	HAC MRSA	Hospital Acquired MRSA infection	QM7 SR4h(1)		0	0	0	0	1	0	0					1
Signar Surgical Site Infection for Colon Procedures QM7 SR4h(1) Sist Hip Surgical site infection QM7 SR4h(1) O 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	HAC CAUTI	Hospital acquired CAUTI infection	QM7 SR4h(1)		1	1	1	3	3	3	0					12
1 1 1 2 1 0 0 0 0 1 1 1 1 1	HAC CLABSI	Hospital acquired CLABSI infection	QM7 SR4h(1)	0	1	0	0	0	2	0	0					3
Straigness Surgical site infection QM7 SR4h(1) QM7	SSI - Colon	Surgical Site Infection for Colon Procedures	QM7 SR4h(1)	Ü	0	0	0	0	1	0	0					1
Sist Hyst Surgical Site Infections for Hysterectomies QM7 SR4h(1) 0 1 0 0 0 0 0 0 0 1 1	SSI Hip	Surgical site infection	QM7 SR4h(1)		0	0	0	0	0	0	0					0
Patient Safety Patient Days (Inpatient falls QM7 SR4a Q	SSI Knee	Surgical site infection	QM7 SR4h(1)		0	1	0	0	0	0	0					1
Falls Number of patient falls QM7 SR4a Call With Injury Fall with Injury Fall with Injury QM7 SR4a Posentinel Events Sentinel	SSI - Hyst	Surgical Site Infections for Hysterectomies	QM7 SR4h(1)		0	1	0	0	0	0	0					1
Fall with Injury Fall with Injury Fall with Injury QM7 SR4a QM7 SR4b QM7 SR4	Patient Safety															
Positional Stage 3, 4, Unstageable Pressure Injury Hospital acquired stage 3, 4 or Unstageable PI QM7 SR4a Sentinel Events Sen	Falls	Number of patient falls	QM7 SR4a		40	46	51	48	41							226
PSi 03 - Stage 3, 4, Unstageable Pressure Injury Hospital acquired stage 3, 4 or Unstageable PI QM7 SR4a QM7 SR4b QM7 SM7 SM7 SM7 SM7 SM7 SM7 SM7 SM7 SM7 S	Fall With Injury	Fall with injury	QM7 SR4a	0	8	8			8							36
Quality - Process Indicators Sepsis 3 Hour Bundle Severe sepsis 3 hour bundle compliance QM7 SR4s 79.0% 50.0% 81.8% 40.0% 45.5%	PSI 03- Stage 3, 4, Unstageable Pressure Injury	Hospital acquired stage 3, 4 or Unstageable PI	QM7 SR4a	U	1	1	2	1	0	0						5
Sepsis 3 Hour Bundle Severe sepsis 3 hour bundle compliance QM7 SR4s Penous Thromboembolism Prophylaxis QM7 SR4s QM7 SR4s QM7 SR4s QM7 SR4s QM7 SR4s QM7 SR4i(1) Q	Sentinel Events	Sentinel Events	QM7 SR4a													0
Sepsis 3 Hour Bundle Severe sepsis 3 hour bundle compliance QM7 SR4s Penous Thromboembolism Prophylaxis QM7 SR4s QM7 SR4s QM7 SR4s QM7 SR4s QM7 SR4s QM7 SR4i(1) Q	Quality - Process Indicators													·		
Venous Thromboembolism Prophylaxis eVTE-1 Venous Thromboembolism Prophylaxis QM7 SR4s 100.0% 57.3% 57.5% 48.8% 3 Condition Readmissions 8 Condition Readmission Rate (one month behind) QM7 SR4i(1) 8.31% 8.61% 7.53% 9.03% 12.88% 5 Condition Mortality 6 Condition Mortality Rate (Hospital 2) QM7 SR4m 1.0 7.8% 5.3% 2.4% 1.5% Medical Management Length of Stay Overall Hospital Length of Stay (LOS) Percentage of discharges with a discharge Home Order by Discharge Order by 10AM 10AM QM7 SR4p QM7		Severe sensis 3 hour hundle compliance	OM7 SR4s	79.0%	50.0%	81.8%	40.0%	45.5%					T			
8 Condition Readmissions 8 Condition Readmission Rate (one month behind) QM7 SR4i(1) 8.31% 8.51% 7.53% 9.03% 12.88%			-,													
Condition Mortality Gondition Mortality Rate (Hospital 2) QM7 SR4m 1.0 7.8% 5.3% 2.4% 1.5%	8 Condition Readmissions															7.44%
Overall Hospital Length of Stay (LOS)	6 Condition Mortality	6 Condition Mortality Rate (Hospital 2)	QM7 SR4m	1.0	7.8%	5.3%	2.4%	1.5%								
Overall Hospital Length of Stay (LOS)	,	1							'	·		_				
Percentage of discharges with a discharge Home Order by 10AM 10AM QM7 SR4p Informational Observation LOS Observation Length of Stay (Hours) QM7 SR4p Informational Observation LOS QM7 SR4p Patient Days (inpatient units) QM7 SR4p Informational Representation LOS QM7 SR4p Information LOS		Overall Hospital Length of Stay (LOS)	OM7 SR4n		6.26	6.85	6.37			T						
Discharge Order by 10AM 10AM QM7 SR4p Informational of 6% 68% <td>Length of Stay</td> <td></td> <td>QIVI7 3N4P</td> <td></td> <td>0.20</td> <td>0.63</td> <td>0.37</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Length of Stay		QIVI7 3N4P		0.20	0.63	0.37									
Observation LOS Observation Length of Stay (Hours) QM7 SR4p Outsient Days Patient Days (inpatient units) QM7 SR4p Informational 8988 8482 9022 9139	Discharge Order by 100M		OM7 SR4n	Informational	66%	68%	68%									
Patient Days Patient Days (inpatient units) QM7 SR4p Informational 8988 8482 9022 9139				momational	0070	0070	0070								$\overline{}$	
				Informational	8088	8482	9022	9139							$\overline{}$	
	Case Mix Index	1 1 1			0,000	0-102	3022	2133								



Benefits of the Quality Oversight Scorecard:

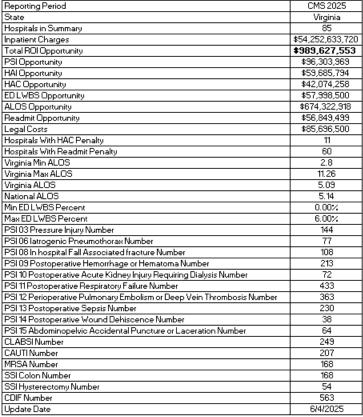
- ✓ One centralized location for all areas of the business
- ✓ Allows for automation of measures where available (i.e., hand hygiene audits done in one department will automatically update that unit's scorecard)
- ✓ Once measures are cascaded from the strategy to the front line, provides a clear roadmap and aggregation at those levels
- ✓ Allows access and update collaboration between all areas of the organization (i.e., the manager of the ED can update their own measures)
- ✓ Standard tool used in report-outs such as daily huddle, quality council, medical executive committee, and the board
- ✓ History of quality progress utilized in accreditation surveys
- ✓ Method of communicating what is important to the organization
- ✓ Customizable approach allowing for the addition and subtraction of relevant measures for your organization



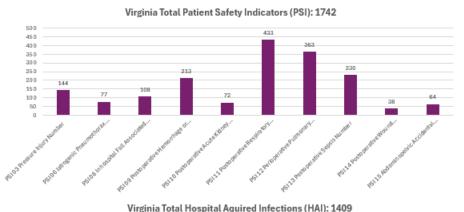
Paying for Quality Initiatives

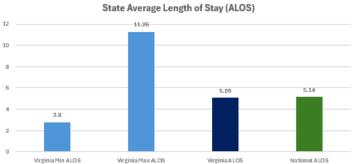


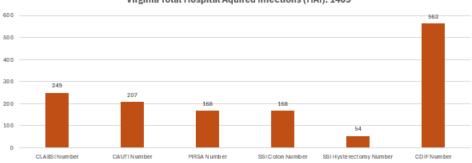
How to Pay for Your Quality Initiatives







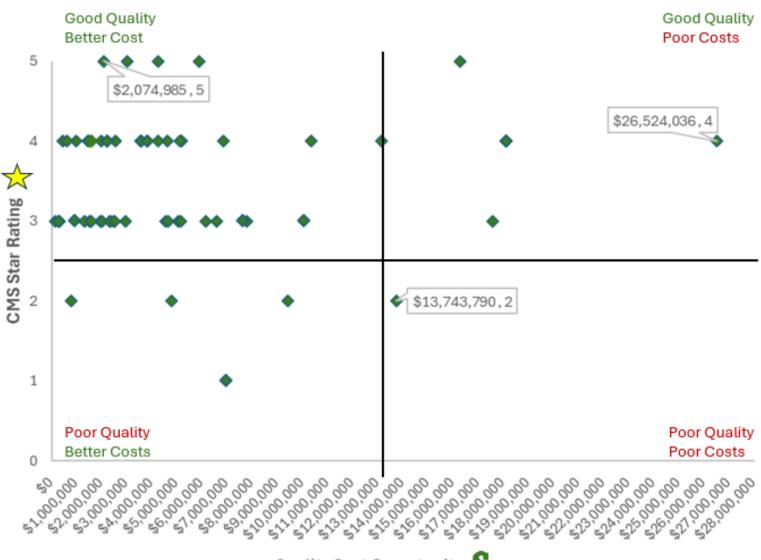






Virginia 2025

Quality Star Rating and Cost Due to Poor Quality







How to Pay for Your Quality Initiatives

Quality-Cost Optimization Assessment

presented to:

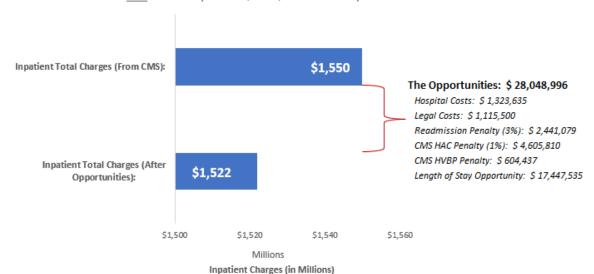
XYZ Medical Center

Complications and HACs Costs								
Hospital Costs:	\$	1,323,635						
Legal Costs:	\$	1,115,500						
Penalties and Other Costs Based on Perform	ance							
Readmission Penalty (3%):	\$	2,441,079						
CMS HAC Penalty (1%):	\$	4,605,810						
CMS HVBP Penalty:	\$	604,437						
Length of Stay Opportunity:	\$	17,447,535						
Left Without Being Seen Opportunity:	\$	511,000						

Outcomes Data	% Hospitals Worse Than You	
CMS Star Rate	3	60%
CMS Patient Sat Star Rate	2	26%
LeapFrog Score	В	68%

Total Opportunity Costs:	\$	28,048,996
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Revenue Loss From Complications, HACs, and Inefficiency





www.QualityPaysBack.com



For your hospital's specific summary



Discussion





